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OPL 101

Using technology, distributor support to stay on top of OPL maintenance needs

BY BILL BROOKS

RIPON, Wis. — Technology plays a significant role in not only running today's onpremises laundry (OPL) operation, but also keeping machine downtime, labor and utility costs as low as possible.

OPL managers aim to run their operations at peak efficiency, and with the right equipment, technology and distributor support, this goal is more than manageable. Here's what you need to know.

KEEP UP WITH PREVENTATIVE MAINTENANCE

All washers and dryers in an OPL should be monitored and serviced regularly to ensure they're running at their optimal efficiency. Frequent preventative-maintenance

checks help OPL managers avoid costly repairs down the road when small issues multiply and can create bigger problems. Your distributor should be able to work with you to determine and set up an automated maintenance schedule to monitor equipment aspects such as fill temperatures, water leakage and bearing grease.

While there are several methods to keep track of equipment maintenance, the easiest and most efficient way is through the technology and software included in your machines. It has the ability to monitor everything from cycle times to number of fills, number of drains to water temperature, idle time and more. This information is then used to alert laundry-room operators when service is needed. For example, machine bearings should be greased every 200 operating hours; advanced equipment can send the operator an alert when the 200 hours have been reached and the bearings need to be greased.

"The biggest single maintenance cost on a washer is replacement of bearings," says Dave Angus, technical service supervisor, Daniels Equipment Co., a UniMac distributor located in Auburn, N.H. "If you don't stay up to date with greasing your machine's bearings, you will have to replace them much sooner."

Leak-detection tests should also be run regularly to ensure laundry machines are not wasting water or increas-ing utility bills and cycle times. A washing machine should be able to run selfdiagnostic leak-detection tests automatically, at a pre-set time or after a set number of cycles, without stopping or disrupting the work flow of a laundry operation. The technology will ensure all water and drain valves are working properly and display a message if any issues are discovered. Water leakage can be a problem that flies largely under the radar if regular tests are not performed. Sometimes the

only indication of water loss is longer cycle times—as the washer will automatically refill the water it has lost—or higher utility bills.

"We recommend conducting leak detection tests once per week," says Ralph Daniels, president of Daniels Equipment Co. "In our experience, early detection of water waste can save hundreds of thousands of gallons of water per year."

TAKE ADVANTAGE OF ADVANCED REPORTING CAPABILITIES

OPL managers can quickly run electronic reports that detail the inner workings of laundry equipment and operations on a daily, weekly, monthly, quarterly and annual basis. Additionally, the results of these reports can be compiled and accessed electronically, which eliminates the need to store lengthy manuals and checklists. These reports can determine aspects of the laundry process as precise as cycle temperatures, which is necessary to confirm proper temperatures were achieved for chemical interaction, cleaning and safety.

Machine technology can monitor everything from aborted cycles to rapid cycles to idle time between loads, which can all impact a laundry operation's labor costs and bottom line. The best technology can tell the difference between equipment problems and issues with the laundry process, so operating





Lett: Dave Angus, technical service supervisor, Daniels Equipment Co., services a machine. Above: A service technician repairs a machine that isn't working properly. (Photos: Allanoe Laundry Systems)

issues are not red

rected as maintenance issues. This gives OPL managers a better understanding of what's happening in their laundry room—even if they're not physically present—and the ability to set benchmarks to improve efficiency.

UTILIZE TECHNOLOGY TO ADDRESS MAINTENANCE NEEDS

When a machine issue does arise, technology can quickly diagnose the problem and expedite the solution. The most advanced equipment is able to determine the source of a problem immediately and send a service alert message to the operator.

"The alert is enough to ensure a rather prompt response from the staff due to its persistence," says Brad Reichenbach, regional field service manager for UniMac.

For example, when an issue with moisturesensing technology arises in a tumble dryer, an alert will pop up on the control that asks the operator to confirm that a load is in the dryer. When a dryer does not obtain a moisture reading in the cylinder while a load is in progress, it instantly identifies that the moisture-sensing circuit is not working.

These alerts are crucial to helping OPL managers and staff technicians diagnose problems with their equipment, as well as determine the best way to fix them to prevent downtime. With the advanced controls on today's machines, OPL staff is able to test

inputs and outputs without having to open

the machine up and do traditional parts or circuitry testing. Diagnostic testing can be done from a computer, which requires less time than taking a machine apart. According to Daniels, this can save 20-30% on labor hours and service calls.

LEAN ON YOUR DISTRIBUTOR FOR SUPPORT

There is a certain peace of mind that comes with knowing that when a problem is too complex for OPL managers to fix on their own, they can turn to their distributor for support. Equipment distributors should have staff that has been trained by their equipment manufacturers to be certified to provide advice, service customers' machines and have the expertise needed to fix any problem that may arise

"When a machine needs service, we will receive the same alert on our computer that an OPL manager will get," says Daniels. "If they don't see it or don't respond to it, we will call them and ensure they have what they need to fix the problem."

need to fix the problem."

The best distributors utilize machine technology to help their customers address problems more quickly than they could on their own. Daniels Equipment Co. receives quarterly reports for each of its customers' individual machines; distributor representatives

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then analyze how equipment is working and review with their customers to determine where they can save money and cut down on labor costs.

WHEN A SERVICE CALL IS UNAVOIDABLE

A member of the maintenance staff at an OPL property can often work with a servicing distributor to help diagnose a problem before a service call has to be made. This can sometimes prevent needing the distributor to physically come out to the site, or identify the part or service needed so a repair is done in a single trip. When a service technician does have to be called, he/she can save an OPL manager time and money by testing items remotely or at the controls to quickly diagnose and repair.

"Modern technology has given OPL managers the ability to export location and machine information to a service technician who can then review and assist remote-

ly," says Reichenbach. "This has become much more common as of late and reduces machine downtime significantly."

To simplify the job of the servicing technician and reduce costs for the OPL manager, service history can be entered into a machine's controls so that a technician has instant access. While a comprehensive look at a machine's entire service history may be stored on a manager's computer, error alerts are stored directly on the machine so that a service technician can quickly and easily access them.

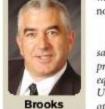
"Machine error history is another invaluable feature used to diagnose equipment and operator issues without having to communicate with the laundry room operator, who may be off-shift at the time, or decipher notes from staff," explains Reichenbach.

CONSIDER REPLACING EQUIPMENT

If maintenance becomes too frequent, consider replacing your equipment for optimal performance. With the right equipment and advanced technology, OPL management does not have to be a daunting task. With a vision and actionable data, you can ensure your laundry operation is running at peak performance. The idea is to have a laundry operation with equipment that can run as independently as possible, which can cut down on labor costs.

Properly working equipment is the foundation of a successful and efficient OPL operation; if your equipment breaks down frequently, or you spend more time trying to fix it than the machine does washing linens,

> consider replacing your machines with advanced controls and technology.



Brooks

Bill Brooks is North American sales manager for UniMac®, a provider of on-premises laundry equipment. To learn more about UniMac, visit www.unimac.com/ opl101 or call 800-587-5458.