

You Spin Me Right Round

If clothes make the man does the right laundry equipment make the hotel? Laundry is a vital component for any hotelier. And with countless loads being done each day the hotel needs to ensure that they have the right equipment to meet their needs, and the needs of their guests.

While it might not be something that is purchased every year it is important to know what is being offered and what new products are out there to make hotel laundry as efficient as possible.

Following are some new and top-selling products that might be the right fit for your hotel.

Hoteliers have many options when it comes to choosing the right laundry equipment for their hotel.

Maximum Efficiency

The revolutionary UniLinc™ control system from UniMac® allows hotel laundry operators to take total control of their laundry facility while meeting guest expectations for clean, quality linens. Available on UniMac's high-performance washer-extractors and industrial tumble dryers, UniLinc collects machine performance and maintenance data to provide operators with the information they need to increase



efficiency and reduce operating costs. Additionally, UniLinc's user-friendly control displays up to 41 customizable wash cycles, including water-saving ECO Cycles, making it easy for staff to select the correct cycle based on fabric and soil level. At the dryer, an identical control panel enables staff to match loads with the washer-extractor at the touch of a button, while OPTidry™ Technology pinpoints exactly when a load is dry to preserve linens and reduce utilities. Designed with both the washer-extractor and tumble dryer in mind, UniLinc makes programming fast and easy, and helps hotel laundries operate at maximum efficiency.

Sleek and Modern

UniMac now offers hotel laundries the redesigned UW85-160 pound hardmount washer-extractors. The sleek, modern design of its industry-leading UW45 and



UW65 machines was extended to complete the series and meet demands for higher capacities. With cutting-edge technologies including UniLinc™ controls, OPTispray™ Rinsing Technology and a 300 G-Force extraction speed, the 85-, 105-, 130- and 160-pound machines are engineered to improve productivity while reducing operating costs. In addition

to a stronger frame, a more powerful motor delivers 67 per cent more horsepower, while bearings can now handle 200 per cent more force than comparable models. Larger and more powerful than ever before, the redesigned UW machines have a narrower frame and smaller footprint than previous models for easy installation in hotel laundry rooms of all sizes. The industrial-strength machines are manufactured to handle the toughest demands of the commercial environment, and bring incomparable quality to ensure hotel laundries get the best product and performance on the market.

Optimal Efficiency

IPSO® helps hotel laundry operations achieve optimal efficiency with its IC60 hardmount washer-extractor and IT075 tumble dryer. The 60-pound washer-extractor offers three levels of Maestro controls — G1, G2, and G3 — with varying wash programs to meet the needs of hotels of all types and sizes. Additionally, the IC60 has IntelliSpin technology that utilizes up to 200 G-force to extract more water from the load, better match cycle times with the dryer, and reduce dryer times. The 75-pound tumble dryer is equipped with OPTimum controls, with features including 30 programmable cycles, Over-dry Prevention Technology (OPT) and reverse technology. With sensors that detect precisely when a load is dry, OPT helps eliminate over-drying, which preserves linens and reduces utility expenses. Reverse technology allows the machine to stop, pause and then switch direction to reduce tangling and provide a consistent dry. Together, the IC60 and IT075 are a hotel laundry's solution for delivering clean linens while optimizing the laundry's efficiency.



Intuitive Productivity

With an industrial design and intuitive features, the IY70 softmount washer-extractor from IPSO® helps hotel laundry managers improve the cost-effectiveness and productivity of their laundry operations. The 70-pound washer-extractor's

Aries Elite control system allows for up to 99 wash cycles in multiple languages, and wireless networking is available. With Aries Elite, managers can customize wash and spin speeds, and ecowash programs help reduce water and energy consumption even further. A standard inverter drive allows for a high G-Force extraction speed of up to 400 G at minimal



noise levels. Without the requirement of being secured to a concrete foundation, the freestanding washer-extractor is easy to install or relocate. Additionally, the machine is lightweight, yet engineered for heavy-duty performance. A large door opening and wide-set hinge make for easy loading and unloading, while a four-compartment soap dispenser is located near the front of the machine for quick access.

Improve Life Cycle

The Wascomat Crossover Series machines are similar in style and size to the domestic machines sold by department stores and other retailers. The difference is that they are engineered to commercial laundry standards. The washer is built with a heavy duty bearing assembly and a professional grade eight-point suspension along with solid steel counter-weights (no concrete). It has a high speed 300G maximum extraction. The dryer sports stainless steel lint screen, a roller supported tumbler and heavy steel construction. The



machines come in either the OPL or the coin-operated laundry requirements. Hoteliers have been very pleased with the results from the machines and seem to predominantly use the coin-operated models as guest laundry machines, finding the life cycle of the machines much improved over the domestic machines.

Tailored Look

One of the newer products from Electrolux/Wascomat which has been a hit for hoteliers is the Electrolux IC4 4832 FLF series Ironer. The ironer has automatic feeding and folds the linen, returning the folded product to the operator. This ironer can do the work of four people, with just one person. For hotels contemplating triple sheeting, it gives them a sheet with



the ironed, tailored look. It is more efficient and faster to dry linen with direct contact from a flatwork ironer than drying with hot air from a conventional dryer. What makes the FLF model so attractive is that it can be mounted against a wall and it will accomplish the work of four people with only one operator. Labour costs are still the No.1 cost in running an on premise laundry and Electrolux Ironers will actually pay for themselves in roughly

18 months. This ironer comes with automatic feeding and folding with the linen always returning to the operator. Another bonus is that the design of the FLF allows for very little heat to escape into the laundry room making the environment more pleasant, especially in the summer.

G-Force

This has been the year for the Electrolux Professional soft mount high-speed extract H-series washer line. Electrolux soft mount washers are easy to install anywhere — on wood floors, upper levels, and over basements. The 450-G force extraction speed results in a vastly superior rate of dewatering, which results in quicker production and significant gas savings. The 450-



G force H-series washers come standard with Automatic Water Savings (AWS), only by Electrolux, which weighs the laundry and calculates the correct amount of water

for the load to be processed — automatically. The water savings are substantial with up to 40 per cent+ reduction in water consumption having been reported. Underloading, which occurs roughly 70 per cent of the time, contributes to bearing wear as well as Tensile Strength Loss (TSL) for bath towels, washcloths and duvet covers. The unique AWS feature coupled with our optional Smart Dosing system actually communicate to the chemical pump ensuring the correct amount of laundry chemicals regardless of load size.

Reducing Costs

UniMac's 75 pound tumble dryer with advanced controls is equipped with OPTidry™ over-dry prevention technology to reduce labour, energy and linen replacement costs associated with over-drying. OPTidry over-dry prevention technology is an industry-exclusive innovation that accurately reads dryness levels throughout the entire load. The machine will automatically shut-off once dryness levels have been reached, eliminating the costs associated with over-drying.



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The Next Level

The UW65 takes industrial quality to the next level. The machine is extremely efficient and includes top of the line innovative features that increase throughput, while offering the lowest cost of ownership. It is built for industrial needs with cylindrical bearings that can handle 200 per cent more force than ball bearings, resulting in a longer lasting machine designed to run 24/7. The machine features a 400 G-force extraction

speed — the fastest G-force currently available on the market — resulting in maximum water removal. The extraction speed helps keep on-premises laundries running at optimal efficiency by reducing drying times and contributing up to hundreds of dollars in savings per year.



An Innovative Approach

This innovative approach of the Aquanomic™ Solids Laundry Program from Ecolab to on-premise laundry delivers the clean, white & soft linen results that

guests expect, while reducing hotel water and energy use by up to 40 per cent over traditional laundry programs. In addition, the solid based chemistry reduces plastic waste up to 74 per cent; incorporates small, lightweight packages for easy storage, handling and loading; and increases employee safety through reduced exposure to chemicals.



Innovative Chemistry

The StainBlaster™ Stain Management Program from Ecolab provides innovative chemistry and targeted stain-fighting power of this professional stain-fighting product line helps eliminate the need for rewash and early linen replacement, optimizing professional laundry operations and reducing total costs.



Economy Class

Westbrook Manufacturing's all-time sales leader has been the T-900 Dexter Hardmount washer. A great performer in the economy class. Lately their customers have moved towards our soft-mount high efficiency products—namely the Continental EH055 Washer and the B&C Technologies SP 65 washer.



Next Generation

The all new Dexter C-series T-950 Hardmount 200 G-force washer with 10 year bearing warranty is engineered to show up for work in even the harshest laundry environments. Featuring DexterLive controls, next generation components, and high quality materials, each C-Series washer is designed to help make you more successful.



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Peace of Mind

The Milnor "V" Series, rigid mount, washer — extractors features 300 G-force high speed extract, RinSave™, water saving technology, and MilTouch™, touch screen controller. The Milnor microprocessor controlled, laundry dryer features the "roller drive" system, providing more durability and longer life. The dryers can be equipped with the optional Fire Suppression System that enhances your protection from combustion files and ensures your peace of mind.



Touch Screen Interaction

The Miltouch controller allows touch screen interaction, unlimited number of wash formulas with complete programming



flexibility. The wash formulas can be placed on a USB drive for portability to other Mil-Touch controllers.

Meeting the Demands of Today and Tomorrow

The Maytag Commercial Laundry Energy Advantage™ Multi-Load Soft Mount Washers are the next generation of multi-load washers, and are built for the demands of today and tomorrow.

The washers provide 400 G spin speed and extract more water resulting in faster dry times. The TurboWash™ System spray baffles and tumble patterns provide optimal water savings and cleaning.

The washers include 20 preset wash programs and multiple language options. The larger door opening and 180-degree door swing allows for easier loading and unloading.



New System of Clean

Tide® Professional Coldwater is the newest addition to Procter & Gamble Professional's On-Premise Laundry line-up. This exciting new product offers an advanced formula that uses more enzymes designed for lower wash temperatures to help break down stains in colder water. Tide Professional Coldwater is more than a laundry detergent. It's a whole new system of clean — with four products formulated to work together for



a dependable clean with less water and colder temperatures, reduce energy by up to 75 per cent and reduce water use by up to 40 per cent, while providing Tide Professional's signature clean.

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